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Duluth, MN 55811

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Northland Horse Fair Vendor Information

We are currently accepting vendor applications for the 18th annual Northland Horse Fair on Saturday, April 5, 2025. The Horse Fair will be held inside the Miller Hill Mall from 10am to 6pm and will feature educational seminars with guest speakers, a used tack swap, a variety of vendors, and other fun activities for attendees.

With your continued support this event has continued to grow and increase in popularity with the local horse community. Our goal for this event is to provide local horse enthusiasts with more resources, educational opportunities, and a platform for equine related groups, organizations, and shows to showcase their club and upcoming events. This event is offered free to the public and has excellent traffic with high visibility for all vendors.

All vendor registrations are due by March 25, 2025 to ensure space at the Horse Fair. We offer two space rental options for vendors; \$70 for commercial businesses that sell or make product to sell at profit, and \$35 for non-profit organizations and informational single table booths. Non-profits may sell merchandise for fund raising purposes, but are limited to their table space. Commercial spaces are one 10'x10' space within the Mill Hill Mall common area. Non-Profit/Informational Booth spaces are one 8' x 6' space. Both spaces can include one complimentary 8ft skirted table if requested. Vendors are expected to provide their own chairs, displays and any additional tables. Tables should be skirted or covered, and displays should not be taller than 6' in height. Vendors may purchase 8' x 8' additional space at a reduced rate if needed. Electrical plug-ins are available on a first come basis free of charge, but must be indicated on your registration form as these spaces are limited. Electrical cannot be added the day of the event so please plan ahead. Vendors should bring their own extension cords or power strips for their displays. Exact location in the common area is at the discretion of event & mall management. Set-up, unloading and loading, securing your products and displays, and removal of all trash/boxes in your space after tear down are the responsibility of the vendor. Please send in your vendor fee at the time of registration or your space may not be held. Fees are non-refundable after April 1st.

All vendors are responsible for any selling permits, tax requirements or exemptions as required by state and federal law. We require a Certificate of Insurance for liability or a signed Hold Harmless agreement, MN ST19 Form, completed registration, and payment of fees in full before you can begin set-up. Booth set up will begin Fri. April 4 after 1pm. Mall common areas are open until 9pm Fri. and re-open by 9am Sat. morning. All vendors are expected to be present during the advertised hours of the Horse Fair from 10am to 6pm. Please do not begin to tear down until after 5pm. The Mall common area remains open until 8pm on Sat. Please secure your products and belongings when not at your space as the common area is open to the public before and after event times.

Types of Vendors Accepted: We welcome all equine, pet, farm and agricultural service providers, clubs and organizations. Commercial businesses can sell products they hand craft, manufacture, or resell as long as the bulk of the product is of interest to these industries and remains consistent with our event theme. Non-profits may sell products or goods for the purpose of fundraising. Due to limited booth space used tack should be consigned through the organizations providing the Used Tack Sale at the Horse Fair. Vendors selling other products may sell their own used tack at their space providing they stay within their allotted space. Vendors who wish to sell only used tack from their booth will be allowed ONLY if we still have booth spaces available after March 1. Third party vendors will be considered if space is still available after March 1.

For questions please call Amanda at 218-522-4500